Prospective evaluation and long-term follow-up of patients referred to secondary care based upon natriuretic peptide levels in primary care

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Aims

The UK National Institute for Health and Care Excellence (UK-NICE) and European Society of Cardiology (ESC) guidelines advise natriuretic peptide (NP) assessment in patients presenting to primary care with symptoms possibly due to chronic heart failure (HF), to determine need for specialist involvement. This prospective service evaluation aimed to describe the diagnostic and prognostic utility of these guidelines.

Methods and results

We prospectively collected clinical, echocardiography and outcomes data (minimum 5 years) from all patients referred to the Leeds HF Service for 12 months of following the initiation of the NP-guideline-directed pathway. Between 1 May 2012 and 1 August 2013, 1020 people with symptoms possibly due to HF attended either with a raised NT-pro-BNP or a previous myocardial infarction (MI) with an overall rate of left ventricular systolic dysfunction (LVSD) of 33%. Of these, 991 satisfied the ESC criteria (NT-pro-BNP ≥ 125 pg/mL) in whom the rate of LVSD was 32%, and 821 the UK-NICE criteria in whom the rate of LVSD was 49% in those with a previous MI, 25% in those with NT-pro-BNP concentration 400–2000 pg/mL, and 54% in those with NT-pro-BNP concentration of >2000 pg/mL. An NT-pro-BNP concentration 125–400 pg/mL had a 12% risk of LVSD. Specificity was poor in women >70 years, who made up the largest proportion of attendees. Elevated NT-pro-BNP levels were associated with lower survival even in the absence of LVSD.

Conclusion

In people referred through the ESC and UK-NICE guidelines, elevated NT-pro-BNP is a marker of increased mortality risk, but there is wide variation in specificity for LVSD. Age- and sex-adjusted criteria might improve performance.

Keywords

Left ventricular dysfunction • Heart failure • B-type natriuretic peptide

Introduction

Chronic heart failure due to left ventricular systolic dysfunction (LVSD) is a major cause of death and disability worldwide and a significant financial burden on global healthcare systems. Early diagnosis and institution of evidence-based medical therapies, in patients with

chronic heart failure due to LVSD, has been shown to substantially reduce mortality¹ and unplanned hospitalization,^{2,3} the major contributor to the cost of chronic heart failure.⁴ In primary care, the accurate diagnosis of chronic heart failure remains difficult,^{5,6} and the need to develop approaches to improve diagnosis is therefore important.

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Elevated B-type natriuretic peptide (BNP) concentrations are associated with an adverse prognosis in the general population,^{7,8} and in people with^{9–11} and without^{12–14} LVSD, and in heart failure, a reduction in NP concentrations with treatment is associated with an improvement in prognosis.¹⁵ A series of screening studies in higher risk people have demonstrated that those with elevated BNP levels have a higher rate of LVSD.^{7,16–19} Since 2008 and 2010 respectively, the European Society of Cardiology (ESC) and United Kingdom (UK) National Institute of Health and Care Excellence (UK-NICE) guidelines^{20,21} have advocated measurement of serum concentrations of natriuretic peptides (NP), specifically BNP or NT-pro-BNP, to aid in the clinical assessment of people presenting in primary care with symptoms possibly due to chronic heart failure. The guidelines differ in their cut-off values for NT-pro-BNP above which referral should be considered (ESC: ≥ 125 pg/mL²² and UK: >400 pg/mL). The UK guidelines (but not those from the ESC) suggest that a measurement of BNP is unnecessary in people with a history of myocardial infarction and also suggest that an NT-pro-BNP level >2000 pg/mL should trigger a more urgent referral. The ESC guidelines were updated in 2016 and the UK-NICE guidelines have been updated in 2018, but the cut-offs for referral are unchanged.²³

However, despite widespread adoption of BNP measurement as a diagnostic and prognostic marker in patients presenting with acute and chronic symptoms suggestive of heart failure, the positive and negative predictive values of BNP measurement within a management pathway based on the ESC or UK-NICE guidelines have, until now, remained unexplored. The aim of this prospective service evaluation was to define the diagnostic and prognostic value of the ESC and UK-NICE NP-based guidelines in unselected patients presenting to primary care with symptoms suggestive of chronic heart failure.

Methods

As part of a comprehensive *a priori* determined service evaluation of the ESC and UK-NICE guidelines referral algorithms, we collected data on all patients referred to the Leeds Heart Failure Clinic following a raised NP test performed due to clinical suspicion of heart failure in primary care between 1 May 2012 and 1 May 2013. Prior to the initiation of the NP-guided pathway, primary care teams had referred based upon clinical suspicion alone. In order to avoid false 'negative' tests during the first year, we used the ESC cut-off of NT-pro-BNP level ≥ 125 pg/mL as the lower threshold for referral which allowed us to explore clinical features and outcomes when using both ESC and UK-NICE thresholds. The clinic covers a mostly urban and suburban catchment area of 750 000 people, and the clinic provided the only route for further investigation during the period in question.

Upon arrival at the clinic, demographic details, medical history, and medical therapy were recorded and patients underwent clinical assessment by specialist nurses. A history of previous myocardial infarction was confirmed from the patient-reported history, the general practitioners' letters and the hospital medical notes. Blood pressure was taken (right arm recumbent), electrocardiography and echocardiography performed, and patients were reviewed by one of two consultants with a specialist interest in CHF (K.K.W., M.T.K.). At the end of their visit, a primary diagnosis was assigned to each patient.

All NT-pro-BNP samples from practices referring to the Leeds Heart Failure Clinic were analysed in the biochemistry laboratory at Leeds

Teaching Hospitals NHS Trust using the Immulite 2000 assay (Siemens Healthcare Diagnostics, Camberley, UK). The interbatch coefficient of variation was 8.9% at 350 pg/mL and 5.9% at 4100 pg/mL. Results were described numerically but included a commentary stating whether referral was recommended based upon the cut-off as described.

Twelve lead electrocardiography

Standard 12-lead electrocardiographs recorded at 25 mm/s were analysed by one of two cardiologists (M.T.K. and K.K.W.), who recorded rhythm [sinus rhythm or atrial fibrillation (AF)], heart rate, and QRS duration.

Echocardiography

Two-dimensional echocardiography was performed according to American Society of Echocardiography recommendations by echocardiographers (J.G., M.P., J.E.L.) without reference to NT-pro-BNP measurements. Left ventricular dimensions and ejection fractions were calculated according to recommended guidelines.²⁴ According to guidelines and the indications for therapy for heart failure in place at the time of data collection, LVSD was defined as an ejection fraction of $<50\%$.²⁵

Mortality data

Vital status data were collected using linked Hospital Episode Statistics and Office of National Statistics mortality data following S251 ethical approval (CAG 8-03(PR1)/2013). All patients had a minimum follow-up of 5 years.

Statistical analysis

All data items were recorded on case report forms and transferred to a bespoke database for statistical analysis. Patient characteristics were summarized according to the ESC NT-pro-BNP cut off (≥ 125 pg/mL) or UK-NICE pathway [previous myocardial infarction (MI) 400 pg/mL–2000 pg/mL and >2000 pg/mL].

The positive predictive value of the test was calculated as the number of true positive diagnoses of LVSD, and therefore, heart failure with reduced ejection fraction (HFrEF) divided by the number of patients attending clinic, separately by guideline category, after positive test result.

Although neither guideline includes an adjustment for age or sex, other datasets suggest that these variables have an influence on NT-pro-BNP concentration.^{26,27} We, therefore, also undertook an exploratory analysis to examine the performance of NT-pro-BNP as a diagnostic tool in subgroups divided by age (<70 and ≥ 70), sex (male vs. female), and the presence of AF (yes or no) for both ESC and UK-NICE cohorts using χ^2 analysis to explore differences between NT-pro-BNP category, age, sex, and the presence of AF and renal dysfunction as covariates for the presence of LVSD.

Survival analyses by guideline and category were performed to the censor date of 20 May 2018 and presented using Kaplan–Meier curves. Differences in survival between cohorts, categories of patients, and between those with and without LVSD, were analysed by log-rank survival tests.

Analysis was performed using Stata 15.0, SAS Institute, USA. All statistical tests were two-sided and described as 'significant' if P -value <0.05 . Throughout the present report, our methodology and results are reported according to the STROBE guidelines for observational studies.²⁸

Results

A total of 1020 adults with symptoms possibly due to heart failure were referred. The referral pathway for most was as a result of an elevated NT-pro-BNP, although 156 were referred on the background of previous myocardial infarction of whom 29 did not undergo an NT-pro-BNP measurement.

Demographic data, medical history, symptomatic status, and the results of investigations are shown in Table 1, divided by groups according to the guideline-directed criteria. A large proportion of patients (900/1020; 88%), were >70 years of age. More than 60% in each cohort self-reported symptom levels at New York Heart Association (NYHA) classes I or II. Overall, 49% and 55% were already taking a beta-blocker or RAAS antagonist (Table 1).

Diagnostic outcomes

Overall, 334/1020 (33%) had evidence of LVSD confirming a diagnosis of HFrEF, although the proportion varied across the criteria.

European Society of Cardiology criteria

In this analysis, we excluded patients referred via the MI pathway without an NT-pro-BNP level ($n = 29$). This left 991 patients that fulfilled the ESC criteria for consideration of referral for echocardiography (NT-pro-BNP ≥ 125 pg/mL),²⁰ of whom 89% (878/991) were >70 years of age and 319/991 (32%) had LVSD (Table 1).

United Kingdom—NICE criteria

Table 1 also shows the clinical and imaging variables for the cohort divided by the categories in the UK-NICE guidance. We excluded those with a previous MI from the UK-NICE NT-pro-BNP categories.

The cohort with a previous MI ($n = 156$) had a male preponderance, and most [136/156 (87%)] were >70 years of age. Of these, 49% had evidence of LVSD on echocardiogram.

Patients referred with an intermediate NT-pro-BNP level (400–2000 pg/mL) had a female preponderance, and most (395/436; 91%) were >70 years of age. In this cohort, 110/436 (25%) had evidence of LVSD. Patients referred with a 'high' NT-pro-BNP level according to the UK-NICE criteria (>2000 pg/mL) were not older than those in the intermediate group (212/229; 93% >70 years; $P = 0.39$) but did have a higher rate of LVSD than those in the intermediate group (123/229; 54%; $P < 0.0001$).

Overall, an NT-pro-BNP >400 pg/mL was associated with LVSD in 233/665 (35%) of patients without a previous MI. Therefore, whilst the positive predictive value of 400 pg/mL is better than the ESC level of 125 pg/mL, in our population, we would have missed 24 cases of LVSD in 199 people (12%) without a previous MI.

The influence of age, sex, renal dysfunction, and AF on diagnostic outcomes neither the ESC nor UK-NICE guidelines include age or sex in their criteria. We found variable evidence of heterogeneity in the positive predictive value of a raised NT-pro-BNP by age and sex (Figure 1A and B). Specifically, in those with an NT-pro-BNP ≥ 125 pg/mL, 38% ($n = 43/113$) of patients <70 years compared with 32% ($n = 276/878$) in those ≥ 70 years had LVSD ($\chi^2 = 2.00$; $P = 0.15$). In the UK-NICE, 4000–2000 pg/mL cohort the positive predictive value in the younger and older patients were 41% and 27%, respectively

($\chi^2 = 6.32$; $P = 0.012$) and in the >2000 pg/mL cohort, younger patients were also more likely to have LVSD than those ≥ 70 years (88% vs. 51%; $\chi^2 = 8.80$; $P = 0.003$). Using the ESC criteria overall 44% ($n = 187/426$) of men compared with 24% ($n = 132/565$) of women had LVSD. These differences in performance were also present at both UK-NICE categories with men more likely to have LVSD at both NT-pro-BNP categories (400–2000 pg/mL: 34% vs. 19%; $\chi^2 = 11.78$; $P = 0.0006$, and 2000 pg/mL: 64% vs. 45%; $\chi^2 = 8.65$; $P = 0.0033$). Whilst only 19% of elderly women with a NT-pro-BNP 400–2000 pg/mL had LVSD, they represented 40% of all referred patients (Figure 1A and B).

For patients satisfying the ESC guidelines, 31% of patients in sinus rhythm had LVSD (217/703) compared with 35% of those in AF (102/288). Regarding UK-NICE groups, in the 'intermediate' group, 27% of people in sinus rhythm had LVSD (80/300), compared with 23% of people in AF (30/130); in the 'high' group 59% of people in sinus rhythm had LVSD (66/112), compared with 49% of people in AF (57/117). None of these positive predictive values were statistically significant between groups with sinus rhythm and AF.

For patients satisfying the ESC guidelines, 31% of patients with an estimated glomerular filtration rate (eGFR) ≥ 60 had LVSD (204/656) compared with 34% of those with an eGFR < 60 (114/331). Regarding UK-NICE groups, in the 'intermediate' group, 27% of people with an eGFR ≥ 60 had LVSD (76/287), compared with 23% of people with an eGFR < 60 (33/146); in the 'high' group 57% of people with an eGFR ≥ 60 had LVSD (68/120), compared with 51% of people with eGFR < 60 (55/108). None of these positive predictive values were statistically significant between groups with preserved and impaired renal function.

Prognostic outcomes

We had vital status in all except two attendees to the censor date of 20 May 2018 with a minimum of 5 years of follow-up (in total >6340 patient-years). Compared with patients with a 'low' NT-pro-BNP concentration according to the UK-NICE guidelines, patients with both a 'high' NT-pro-BNP (>2000 pg/mL) [hazard ratio (HR) 5.98, 95% confidence interval (CI) 4.33–8.25] and those with an intermediate result (400–2000 pg/mL) (HR 3.08, 95% CI 2.25–4.20) had a significantly higher mortality rate at 5 years (Figure 2). The overall 5 year survival rate of those with a 'high' NT-pro-BNP level was 41.9 (95% CI 35.4–48.4) whilst the survival of the ≥ 125 pg/mL group, at 60.8% (95% CI 57.9–63.7) was similar to that of the UK-NICE 400–2000 pg/mL (intermediate) (61.8, 95% CI 57.3–66.3) and 'MI' cohorts (55.8, 95% CI 48.0–63.6). Although the absence of LVSD in those with elevated NT-pro-BNP levels according to the ESC criteria was an independent predictor of good outcome (HR 0.70, 95% CI 0.57–0.81) the presence of LVSD was not additive in any of the UK-NICE criteria (Figure 3A and B). No patient with a previous MI and only two in the >2000 pg/mL group died within the first 6 weeks after the referral or blood test.

Discussion

This is the first prospective study to report the diagnostic and prognostic value of two diagnostic pathways for possible heart failure that

Table 1 Characteristics of patients attending a secondary heart failure clinic by referral pathway

Referral variables	All patients (n = 1020)	ESC criteria (≥125 pg/mL) (n = 991)	NICE criteria (n = 821)		
			Previous MI (n = 156)	400–2000 pg/mL (n = 436)	>2000 pg/mL (n = 229)
Age (years)	82 (10)	82 (10)	81 (10)	83 (9)	85 (9)
Sex					
Male (%)	445 (44)	426 (43)	89 (57)	181 (42)	106 (46)
Female (%)	575 (56)	565 (57)	67 (43)	255 (58)	123 (54)
NT-pro-BNP (pg/mL), median (IQR)	882 (1712)	891 (1712)	999 (1727)	813 (643)	3685 (4552)
NYHA class					
I (%)	55/346 (16)	52/336 (15)	13/84 (15)	27/115 (23)	12/124 (10)
II (%)	185/346 (51)	171/336 (51)	44/84 (52)	59/115 (51)	74/124 (60)
III (%)	107/346 (30)	99/336 (29)	27/84 (32)	24/115 (21)	31/124 (25)
IV (%)	10/346 (3)	10/336 (3)	0/84 (0)	2/115 (2)	7/124 (6)
Previous myocardial infarction (%)	156 (15)	127 (13)	156 (100)	–	–
Hypertension (%)	578 (57)	563 (57)	72 (46)	259 (59)	136 (59)
Previous stroke (%)	88 (9)	85 (9)	15 (9)	40 (10)	25 (11)
Diabetes mellitus (%)	212 (21)	206 (21)	44 (28)	94 (22)	40 (17)
Previous cardiac surgery (%)	74 (7)	69 (7)	28 (18)	30 (7)	9 (4)
On examination					
HR (b.p.m.)	75 (17)	75 (17)	71 (17)	75 (16)	81 (20)
Systolic blood pressure (mmHg)	141 (24)	141 (23)	136 (26)	142 (22)	137 (24)
Diastolic blood pressure (mmHg)	74 (12)	74 (12)	72 (13)	73 (12)	74 (13)
Weight (kg)	79 (20)	79 (20)	77 (18)	78 (20)	76 (19)
Height (cm)	163 (10)	163 (10)	164 (10)	163 (11)	163 (10)
Electrocardiogram					
Atrial fibrillation (%)	292 (29)	288 (29)	36 (23)	136 (31)	117 (51)
QRS duration (ms)	100 (24)	99 (24)	102 (25)	98 (23)	108 (26)
Echocardiogram					
LVEF <50% (%)	334 (33)	319 (32)	77 (49)	110 (25)	123 (54)
LVEF (%)	50 (11)	50 (11)	44 (14)	52 (9)	44 (13)
Baseline treatment					
Beta-blockers (%)	504 (49)	480 (48)	115 (74)	196 (45)	129 (56)
RAAS inhibitors (%)	568 (55)	543 (55)	117 (75)	238 (55)	120 (52)
MRA (%)	39 (4)	35 (4)	14 (9)	11 (3)	13 (6)
Regular loop diuretic (%)	397 (39)	385 (39)	61 (39)	151 (35)	133 (58)

Summary data are presented as means (SD) for continuous variables unless indicated, and as frequency (%) for categorical variables.

ESC, European Society of Cardiology; LVEF, left ventricular ejection fraction; MI, myocardial infarction; NICE, National Institute for Health and Care Excellence; NYHA, New York Heart Association; RAAS, renin–angiotensin–aldosterone system.

include NP measurement in primary care. We demonstrate in unselected consecutive patients referred from primary care with symptoms or signs possibly due to heart failure and a raised NT-pro-BNP that 32% and 35% of those investigated and referred according to the current ESC and UK-NICE guidelines will have LVSD. Importantly, however, we also found that 12% of people with symptoms but an NT-pro-BNP level 125–400 pg/mL have LVSD.

Diagnosing chronic heart failure due to LVSD in primary care is difficult. Symptoms such as breathlessness and fatigue have poor specificity, while those such as orthopnoea and lung crepitations are rare and have low sensitivity.^{5,6} Chest radiography is often also unhelpful.²⁹ Hence more refined approaches are required to improve the diagnosis of chronic heart failure in primary care, and pathways to

achieve this form a central part of the UK-NICE and European Society of Cardiology guidelines for the diagnosis and management of chronic heart failure.^{20,21} For almost a decade, these pathways have included an assessment of NP concentrations. In contrast to the US guidelines, which suggest that a measurement of NP can be helpful,³⁰ the ESC and UK-NICE guidelines describe cut-offs for NP above which referral is advised.

Much of the historical work on the utility of NP testing in the diagnosis of chronic heart failure is based either on screening studies of people at higher risk of heart failure,^{7,16–19} studies of acute destabilised heart failure³¹ or acute breathlessness presenting to the emergency room.^{32–37} The data describing the positive predictive value of NP for LVSD stem from modestly sized cohorts of people referred

Figure 1 (A and B) The performance of European Society of Cardiology (ESC) (A), and United Kingdom Institute for Health and Care Excellence (UK-NICE) NT-pro-BNP concentrations (B) to identify people with heart failure due to left ventricular systolic dysfunction, divided by age and sex.

from primary care with sub-acute breathlessness in whom a test was done at the heart failure clinic following a referral based upon clinical suspicion.^{38–43} Only one published study has described a pathway where the NP measurement was done in primary care at the clinic, but in this study, the protocol mandated referral for echocardiography in each subject limiting the usefulness of this work to clarify the utility or cost-effectiveness of the pathway in usual practice.⁴⁴

Despite widespread adoption of NP-based care pathways, we could find no data exploring the utility of NP testing performed in primary care, and specifically whether including the test in the clinical assessment of a symptomatic patient improves the specificity of a referral to a secondary care heart failure service for heart failure due to LVSD over clinical suspicion alone. In the studies described above, where referral was based upon clinical suspicion, the median prevalence of heart failure due to LVSD was 28% of attendees (range 23–60%). Since the prevalence of attendees in our dataset with LVSD is similar, one interpretation of our dataset could be that adding the NP test to clinical suspicion may not improve the positive predictive value of a NT-pro-BNP test done in primary care for a diagnosis of

Figure 2 All-cause mortality of attendees by European Society of Cardiology (ESC) and United Kingdom Institute for Health and Care Excellence (UK-NICE) referral category.

LVSD, although the denominator might be different. The REFER dataset mentioned above,⁴⁴ which mandated referral in people assessed with a NP test, found a low prevalence in their 304 attendees of whom only 13 had LVSD [left ventricular ejection fraction (LVEF) <50%] with only three presenting with an LVEF <40%.⁴⁴

The UK-NICE guidelines also include a recommendation that patients with particularly high concentrations (NT-pro-BNP > 2000 pg/mL) and those with a prior MI should receive an urgent outpatient appointment (within 2 weeks). Our data demonstrate that around half of these patients will not have CHF due to LVSD, which around 70% have no signs or symptoms of clinical instability and by the time of clinic attendance a proportion will have no ongoing symptoms (NYHA class I).

Although there are data suggesting that NP concentrations are influenced by age and sex,⁴⁵ neither ESC nor UK-NICE guidelines propose age-sex specific thresholds. Our data support previous work^{27,46} suggesting that these variables influence the performance of NT-pro-BNP in identifying patients with heart failure due to LVSD. Although the test performed better in high-risk groups, these patients made up a small proportion of referred patients. Specifically, only 19% of elderly women with a NT-pro-BNP 400–2000 pg/mL, which make up 40% of all referred patients, have LVSD. It is possible therefore that age and sex adjusted guidelines would improve specificity without affecting sensitivity of the test in primary care.

Prognostic utility of a raised NP

Our unique dataset allow us to clarify clearly in a well characterized cohort of patients that a raised NT-pro-BNP is a marker of adverse prognosis even in people without LVSD as previously described.¹⁴ Our data highlight that despite contemporary medical therapy coordinated by a secondary care clinic with a high rate of optimal doses,⁴⁷ the prognosis for consecutive, unselected elderly patients with HFrEF remains poor.

Limitations of study

Our dataset is highly relevant to day to day clinical practice as it assessed in an unbiased fashion all consecutive and unselected patients referred using the ESC and UK-NICE guidelines. Moreover, vital status to at least 5 years is also a significant strength of our report. However, there are some limitations that should be discussed. Our report describes a single centre experience so it would be useful to examine the utility of an NP-guided pathway in different settings. Our data suggest that an elevated NT-pro-BNP level is associated with a poor prognosis even in those without LVSD. Although we recorded images for future analyses, the assessment of diastolic function was not part of the *a priori* aims of this particular piece of work. We have therefore not addressed other causes of elevated NT concentrations including heart failure with preserved ejection fraction in this manuscript as these form part of a separate project. Furthermore, although optimal medical and device therapy can reduce mortality and morbidity in patients with heart failure due to LVSD,¹ to our knowledge no therapy has yet been shown to improve prognosis in people with chronic heart failure without LVSD,²⁰ possibly limiting the benefit on prognosis of a diagnostic pathway for this group. Whilst it is true that many interventions possibly of benefit to people without LVSD, for example dietary advice and diuretic therapy have not been formally tested they might nevertheless improve both symptoms and important outcomes such as mortality and hospitalization rates. Furthermore, a raised NP

level that stimulated a referral may lead to a diagnosis of other conditions such as AF for which earlier treatment might be beneficial. A formal assessment of an NP-guided pathway would be able to describe the benefits in people with and without LVSD.

A further limitation of the observational cohort design of our service evaluation, is that we did not mandate referral of all patients undergoing the blood test, restricting our ability to comment on the negative predictive value of low NT-pro-BNP values in either pathway. However, our prospective use of the ESC guidelines for referral allows us to describe a 12% false negative rate in those with NT-pro-BNP levels between 125 pg/mL and 400 pg/mL.

Conclusion

In patients with suspected chronic heart failure referred using the ESC guidelines 32% had chronic heart failure secondary to LVSD, whilst using 2010 UK-NICE guidelines 35% had chronic heart failure secondary to LVSD, but there was wide variation in specificity in subgroups with the test performing poorly in older women. Overall, these positive predictive value rates are similar to those historically seen in the literature following referral based upon clinical judgement alone. Furthermore, 12% of people with an NT-pro-BNP between the ESC and 2010 UK-NICE guidelines have LVSD. Our analysis highlights the critical importance of performing outcome studies of pathways before their widespread introduction.

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