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Family Social Status and Preschoolers' Persistence: The Role of Maternal Values and Quality of Parenting

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Abstract

Children who develop persistence in the preschool years are likely to function more effectively during the transition into school. In this study of 231 3-year-old children and their mothers, we examined the relations among family social status, maternal values of self-direction, and quality of parenting and children's persistence in challenging tasks. Results of SEM path analysis indicated that family social status was related to maternal values of self-direction, which in turn were associated with the quality of maternal cognitive stimulation and emotional support and child persistence at preschool-age. Family social status and maternal values were indirectly related to child persistence through emotional support. Focusing on parental values of self-direction and provision of support during challenging tasks may help to reduce the gap in school success between children from lower and higher social status families.

Keywords

parenting; family social status; maternal values; child motivation; preschoolers

School readiness has been a concern of U.S. educators and parents for many decades and that concern is equally acute today (Holmes, 1927; US Department of Education, 2010). The role of social status in the school preparation of young children has been extensively discussed in the literature to date. Research has indicated that at the time of school entry children from families with higher social status fare better than their lower status counterparts in the acquisition of academic skills, such as language proficiency, reading, math, and general cognitive abilities (Aikens & Barbarin, 2008; Phillips, Brooks-Gunn, Duncan, Klebanov, & Crane, 1998; Raviv, Kissenich, & Morrison, 2004). The reasons for this gap have not been clearly established.

A number of individual and family factors can predict young children's academic accomplishments. Children's motivation for learning has been identified as one of these predictors (Pintrich & Schunk, 2002). The US Department of Education (2005) includes children's ability to actively explore their environment and approach tasks with enthusiasm in its definition of children who are ready to learn. Furthermore, motivation has been

associated with academic outcomes in middle childhood and adolescence (Eccles, Wigfield, & Schiefele, 1998; Gottfried, 1985), indicating that motivation to learn plays a critical role during the school years. Empirical evidence indicates that children differ in their levels of motivation and in their reactions to success and failure upon their entry to kindergarten (Dweck, 2000; Turner & Johnson, 2003). Yet little research has systematically explored familial factors that predict preschool-age children's motivation when they are presented with challenging tasks.

Motivation is an internal process that is associated with children's task engagement and goal achievement. As such, motivational processes cannot be observed directly and have to be inferred from a range of behavioral manifestations of an individual's response to contextual events. Several component processes are considered to reflect an individual's level of motivation, including effort and persistence, use of cognitive strategies, self-regulated learning, coping, and engagement (for a review, see Elliot & Dweck, 2005). Of these component processes, children's persistence in difficult tasks appears to be particularly important in children's school readiness. Indeed, successful acquisition of knowledge and skills is possible only when children are able to persist in challenging activities (i.e., to engage and sustain their engagement) long enough for learning to occur.

Children develop persistence during early childhood usually within their family context. According to Vygotsky's sociocultural theory, development of any higher psychological process is a socially mediated phenomenon (Vygotsky, 1935/1978). Children acquire ways of thinking and behaving specific to their culture through interactions with more knowledgeable members of their social group and through appropriating their culture's values, beliefs, and practices. Thus, in order to develop persistence, children need to be encouraged to work at difficult tasks without giving up quickly and to see important others, particularly parents, showing persistence in their day-to-day activities.

Parents are the most frequent social partners of young children and they are undoubtedly culture bearers. Parents tend to structure interactions with their children in a way that supports their own values and the development of behaviors that they view as important for success in their cultural group. Moreover, parents themselves are subject to cultural influences; their culture's conceptions of the good life and how to live it contributes to the development of parental values and practices of child rearing and are evident in daily parent-child interactions (Shweder et al., 1998).

This study used a Vygotskian perspective to examine the question of whether children reflect their parents' values in their independent functioning (Vygotsky, 1935/1978). Consistent with sociocultural theory, variation in life circumstances that are typical for families of higher and lower social status can lead to differences in parenting values and practices, and in turn to different child outcomes. Members of higher and lower social status families vary in terms of educational attainment and occupational responsibilities. According to Kohn (1979), these status differences translate into dissimilarities in life conditions in terms of standards of living and demands of day-to-day working environments. As a result, people of higher and lower social status form different views of social reality and acquire different conceptions about what it takes to lead a good, successful life. Kohn

suggested that people's conception of what is important, or their values, influences what they see as desirable characteristics for their children to have. Although parents of both higher and lower social status value characteristics such as personal integrity and happiness and place a great value on having a good education (Irwin & Elley, 2011), they usually differ in terms of values of self-direction. Kohn suggested that these differences arise from differences in parental occupations, which prescribe different roles and sets of skills that people need to perform their jobs. Successful execution of higher social status jobs usually requires a degree of self-direction and autonomy. Individuals who hold lower social status jobs are more likely to be successful when they can accurately follow the rules set by others. As a result, occupations of higher social status employees tend to promote self-direction and initiative, while occupations of lower social status employees tend to promote explicit adherence to authority. Thus, higher social status parents tend to value self-direction in their children, and lower social status parents tend to value conformity to externally imposed rules (Foucault & Schneider, 2009; Kohn, Slomczynski, & Schoenbach, 1986). In the present study, we measure family social status and maternal values of self-direction in their children and anticipate that mothers in lower social status families will be less likely to report values of self-direction than those in higher social status families.

Family social status has also been related to parenting behavior. Parents of lower social status tend to request obedience to authority without negotiation, to use more directives and physical intrusions (Lareau, 2002; Weininger & Lareau, 2009), and to be less supportive of their children than parents of higher social status (e.g., DeGarmo, Forgatch, & Martinez, 1999). In contrary, parents of higher social status tend to use reasoning rather than directives as their discipline strategy (Lareau, 2002), to actively stimulate their children cognitively through promotion of decision making, negotiating skills, and fostering of curiosity (Weininger & Lareau, 2009), and to be more nurturing toward their children (Aunola, Vanhatalo, & Sethi, 2001). Some investigators have suggested that parental values is a proximal mechanism linking social status with parenting practices (Luster, Rhoades, & Haas 1989; Wright & Wright, 1976). Parents who value self-direction tend to be emotionally supportive of their children's endeavors, to provide positive feedback and information (Gerris, Dekovic, & Janssens, 1997), to allow and encourage exploratory behavior (Luster et al., 1989), to be low in restriction (Aunola et al., 2001), and to have lower levels of conflict with their children (Park, Kim, Chaing, & Ju, 2010). As a result, children of higher status parents receive more cognitive stimulation and emotional support when compared to children of lower social status parents and demonstrate more initiative-taking (Tudge et al., 1999) and higher levels of academic success (Wu & Qi, 2006). Furthermore, literature suggests that parental values mediate the link between family social status and parenting practices in a more complex manner than all-or-nothing support for children's self-direction. There are certainly occasions or developmental periods when higher social status parents value obedience in their children and lower social status parents allow autonomy to their children (Weininger & Lareau, 2009; Tudge et al., in press). We propose, however, that parents of higher social status and those parents who value self-direction more than their counterparts are more cognitively stimulating and emotionally supportive of their children's endeavors in independent or collaborative completion of challenging activities. To date, the links between family social status, maternal values of self-direction, parenting practices, and

preschoolers' motivational development have not been thoroughly examined. In this study, we explore maternal values of self-direction and parenting behaviors as potential mediators of the relation between family social status and child persistence.

In previous research, parenting quality has been shown to relate to the development of children's motivation (Grolnick & Slowiaczek, 1994; Pomerantz, Grolnick, & Price, 2005), with parental cognitive stimulation and emotional support among the aspects of particular importance. Age-appropriate cognitive stimulation, the degree to which parents provide their children with new information, engage them in cognitively challenging activities, and use higher-level cognitive reasoning, has been associated with the development of persistence, curiosity, and orientation toward mastery among school-age children (Gottfried, Fleming, & Gottfried, 1998; Gottfried, Gottfried, & Guerin, 2006; Grolnick & Slowiaczek, 1994). Research evidence also indicates positive associations between parental emotional support and motivational development in school-age children. Parental willingness to help and encourage children's activities, the affective quality of parent-child interactions, parental supportive awareness, and affirmation of children's attempts to accomplish a task have been positively linked to children's achievement motivation, sense of mastery, and children's academic success (Furrer & Skinner, 2003; Grolnick & Ryan, 1989; Salonen, Lepola, & Vauras, 2007).

Parental cognitive stimulation and emotional support provided to children are at times examined jointly as a global construct of parenting quality (e.g., Hubbs-Tait et al., 2006). There are theoretical and empirical grounds, however, to examine these parenting domains separately in their relations to young children's motivation. From a theoretical viewpoint, Grusek and Davidov (2010) argue that cognitively stimulating parenting behaviors, such as provision of information, strategies, and feedback to children, and emotionally supportive behaviors, such as responsiveness, encouragement, warmth, and lack of negativity, comprise separate domains of child socialization with different goals, mechanisms, and related child outcomes. Cognitively stimulating behaviors have a goal of passing information and knowledge from parents to children in order to help children develop their intellectual skills, adapt to their societies, and construct successful and productive lives. This goal requires that information be provided within the child's zone of proximal development and continuously adjusted to the child's current skill level. As such, the likely child outcomes in this domain involve the acquisition of knowledge and skills. Emotional support has a goal of establishing ties of unconditional mutuality and regard for each others' needs between parents and children. This goal involves accommodation of children's reasonable requests, respect for their opinions, and expression of positive affect between parents and children. The likely child outcomes in this domain involve children's affective development and self-regulation (Grusek & Davidov, 2010).

Motivation is a multifaceted psychological phenomenon that requires both the use of various skills and the presence of positive affect in order to accomplish any goal; thus, it is logical to assume that both maternal cognitive stimulation and emotional support will be related to preschooler persistence in challenging tasks. Cognitive stimulation and emotional support have been found to uniquely predict child motivation and related outcomes, such as academic skills. Two studies to date that examined both cognitive stimulation and emotional

support as they relate to motivation in early childhood suggest that emotional support but not cognitive stimulation predict child task orientation in early childhood (Salonen et al., 2007; Young & Hauser-Cram, 2006). Studies that focused on academic outcomes indicated that cognitive stimulation and parental emotional support tend to be positively and independently associated with young children's early academic skills (e.g., Bradley, Corwyn, Burchinal, McAdoo, & Garica-Coll, 2001; Hubbs-Tait, Culp, Culp, & Miller, 2002; Leerkes, Calkins, O'Brien, & Marcovitch, in press), their level of attention (Barocas et al., 1991), and early school success (Author citation; Neitzel & Stright, 2003). Some studies have found, however, that only maternal emotional support, when entered simultaneously in the analysis with cognitive stimulation, was related to children's task performance and early academic skills (e.g., Diaz, Neal, & Vachio, 1991; Merlo, Bowman, & Barnett, 2007). Thus, in the present study we examined the unique role of both cognitive stimulation and emotional support as mediators in the relations between family social status, maternal values, and child motivation.

The present study

The current report extends earlier findings by systemically examining the relation among family social status, maternal values, maternal cognitive stimulation and emotional support of their children during a challenging task, and children's motivation, operationalized as persistence, at preschool age. The model tested in the study is presented in Figure 1. The hypotheses of the study were as follows: (1) mothers of higher social status value children's self-direction more than do mothers of lower status; (2) family social status is positively related to cognitive stimulation and emotional support during a challenging activity and these relations are mediated by maternal values of self-direction; and (3) family social status and maternal values are associated with children's persistence in challenging tasks through parenting practices of cognitive stimulation and emotional support.

Method

Participants

The participants were 231 3-year-old children ($M = 42.1$ month, $SD = 2.0$) and their mothers. The dyads were recruited from child care centers and preschools in two counties of the southeastern US. Child care centers and preschools were located through the state licensure registry that provides information about both private and publicly subsidized facilities. The resulting sample was of diverse ethnic and economic backgrounds and contained middle- and working-class minority and middle- and working-class majority families. The use of the Census data verified that the sample reflected the composition of the local population.

About half of the children participating in this study were boys (48%). Mothers were 33 years of age on average ($SD = 5.91$). Approximately half (51%) had a 4-year college degree or higher; 74% of the respondents were married and living with their partner; and 79% were currently working outside the home. Average income-to-needs ratio, derived by dividing the total family income by the poverty threshold for that family size was 2.89 ($SD = 1.73$); approximately 37% of the sample had an income-to-needs ratio of less than 2.0, indicating

low income; 53% between 2 and 5; and 10% greater than 5. Sixty-one percent of the mothers self-identified as European American, and 39 % as ethnic minority (31% as African American and 8% as of other ethnic backgrounds).

Procedures and Measures

Participating families were recruited through letters sent home with the children. Families interested in participating returned contact information to the researchers who then contacted the families to schedule laboratory visits. Mothers provided written consent before the start of the session. During the lab session, mothers completed a variety of questionnaires, including demographic information; mothers and children were videotaped while playing together, and children participated in a series of assessments. All tasks were videotaped. At the end of the visit children selected prizes and mothers received \$40 incentive payments.

Demographic information—Family demographic information, including child gender, maternal ethnicity, occupation, education, and family income, was obtained by maternal report. Families' social status was calculated using the Hollingshead Index of Social Status (Hollingshead, 1975), which takes into account parental occupation and education in single earning families and occupation and education of both parents in dual earning families. The Hollingshead Index ranks occupations depending on complexity of responsibilities and required level of skills, such as decision-making, creativity, initiative, planning, employee supervision, and person-to-person interactions. As new occupations appear in the current labor market, they can be successfully included into the Hollingshead Index based on the prescribed responsibilities and skills. The Index also ranks levels of educational attainment from "some high school" to "graduate degree". A social status score is derived through a weighted formula in which occupational ranking accounts for almost twice as much as education. The possible range of scores is 8 to 66, with higher scores indicating higher levels of family social status. The use of the Hollingshead Index of Social Status was particularly appropriate for this study as it capitalizes on parental day-to-day job responsibilities and reflects Kohn's hypothesis about the role of parental occupation in shaping their values of self-direction. This measure is widely used in current developmental and medical literature (e.g., Daniel, Grant, Chawla, & Kothare, 2010; Hong, Nelesen, Krohn, Mills, & Dimsdale, 2006; Kobrosly et al., 2011).

Maternal values—Maternal values were assessed using a questionnaire form of the Parental Values Q-sort (Kohn & Schooler, 1973) adapted by our research team. The questionnaire consists of a list of 13 characteristics considered as desirable for all children including five self-direction values (e.g., "Is responsible" or "thinks for him/herself"), four conformity values (e.g., "has good manners" or "obeys his/her parents well"), and four social values (e.g. "is honest"). Mothers were asked to choose three characteristics that they believed to be the most important and three that were the least important for them. They were also asked to indicate which one out the top three had the utmost importance and which one characteristic out of the bottom three held the lowest importance for their child to have. The placement of the five self-direction values and the four conformity values determined the total value score. The most important characteristic received a score of 5; the other two values in the top three received a score of 4. The least important value received a

score of 1, and the two next least important values received scores of 2. Those not selected received a score of 3. First, we calculated subscales by summing the scores of self-direction and conformity items separately. Prior research indicates that parental values of self-direction are highly and negatively correlated with their values of conformity (Kohn, 1979; Tudge et al., 1999), and this was true in our sample as well ($r = -.65, p < .001$). Thus, we used a total self-direction values score calculated as the sum of the self-direction and reversed conformity subscales. The possible range of the total score was 19 to 35. Higher scores indicated higher levels of maternal endorsement of self-direction in their children and lower levels of endorsement of conformity. In prior work, maternal self-direction values measured through the Parental Values Q-Sort positively predicted maternal responsiveness and the amount of exploratory behavior mothers permitted in their children (Luster et al., 1989) and the level of initiative-taking among children (Tudge et al., 1999).

Maternal cognitive stimulation and emotional support—Mother-child interaction was observed during a problem solving game, created for this study. In the *treasure game*, the child moved a bear along a path on a game board from the start position to a treasure chest located on an island at the far end of the board. Steps along the path were marked by colors that matched a die the child rolled to determine where to move the bear. Before getting to the treasure chest, the bear had to be moved to two other locations, in a correct order (i.e., retrieve a key to unlock the boat, take the boat across the river). Mothers were instructed to help the child get to the treasure chest. The task ended when the child reached the treasure or after 7 minutes. The task was videotaped and later rated by trained coders.

The frequency and quality with which mothers engaged in cognitively stimulating and emotionally supportive behaviors during the task were rated on a 5-point scale (1 = low, 3 = moderate, 5 = high). The rating system was adapted from Neitzel and Stright (2003) and captures the following five dimensions: (1) *Metacognitive information* reflects the extent to which the mother provided a complete and understandable overview of the game, including explanations of how to complete the game and why those steps were needed as opposed to merely focusing on individual steps; (2) *Cognitive information* reflects the degree to which the mother provided the child with appropriate information about the task at hand, including information on how to roll the die, how to match the color on the die to a color on the game board, and reminders of individual steps in the task; descriptions of how components of the task are used in real life; or any other information that provided an opportunity for the child to learn something or to gain understanding about the task; (3) *Emotional responsiveness* represents the extent to which the mother was sensitive, appeared to enjoy being with the child, praised or encouraged the child, anticipated and minimized potential problems, and was flexible and creative in keeping the child focused on the task; (4) *Intrusiveness* represents the extent to which the mother gave many directions with very little time in between for her child to make decisions or take independent action, or took over large portions of the game thereby undermining her child's autonomy; and (5) *Negativity* represents the extent to which the mother displayed negative verbal or nonverbal emotions, such as direct criticism, frowning, irritability, and impatience. Inter-rater reliability on these rating scales was calculated using intra-class correlation coefficients (ICC) (Winer, 1971) based on 25% of the interactions which were double coded. ICCs ranged from $r = .79$ to $.94$,

all $p < .01$. In prior work, ratings of this type predicted children's kindergarten reasoning abilities and self-regulation in the classroom (Neitzel & Stright, 2003; Stright, Herr, & Neitzel, 2009).

A second index of cognitive support was obtained by coding the frequency with which mothers used *mental state language involving cognitive terms* using procedures outlined by Jenkins, Turrell, Kogushi, Lollis, and Ross (2003). Eleven cognitive state terms reflecting the mother, child, or a third party's thoughts, memories, knowledge, mental state or mental strategies were counted. Nine of these were used by Jenkins et al. (*think, know, believe, wonder, remember, forget, guess, pretend, understand, and expect*) and two terms were added for this study: *confused* and *figure out*. Instances in which the mother used these words repetitively in succession or simply repeated comments made by her child were not coded. Examples of the types of comments that were common include: "What do you think we should do next?" "Do you remember how we unlock the door at home?" "I wonder how the bear can get across the river." Inter-coder reliability for the frequency counts based on 25% of the videotapes was $r = .92$. Given variation in session length, the frequency score was divided by task duration such that the resulting scores reflect the rate per minute that mothers used cognitive mental state language. In prior work, the frequency of parents' use of mental state language predicted their children's subsequent mental state language use and false-belief understanding (Jenkins et al, 2003; Ruffman, Slade, & Crowe, 2002).

To ensure that the creation of two distinct parenting latent variables (and composites used in correlations analysis) was justified, a confirmatory factor analysis was conducted using AMOS 18 software. A two-factor model was fit to the data and the Root Mean Square Error of Approximation (RMSEA; Steiger & Lind, 1980) and Comparative Fit Index (CFI; Bentler, 1990) were used to estimate the relative goodness-of-fit of the model. As a general rule, preferred values of RMSEA are smaller than .10 and of CFI are near 1.0. The chi-square statistic was also computed. In addition to the two-factor model we also tested an alternative one-factor model, where all indices of maternal behavior were loaded on one latent variable. Results suggested the two-factor model fit the data well (RMSEA= .04; CFI= .99) and was a better fit than a one-factor model ($\chi^2 = 4.1, df = 1$). Thus, two latent variables were used in SEM analyses and parenting composites were created by standardizing and averaging scores for correlational analysis (standardized factor loadings onto latent variables are presented in parentheses for each indicator): *cognitive stimulation* included metacognitive information (.53), cognitive information (.61), and mental state language (.42); and *emotional support* included emotional responsiveness (.75), intrusiveness (reversed, .72), and negativity (reversed, .57).

Child persistence—Child persistence was assessed during two tasks. One was a 5-minute challenging solitary task. Children were presented with a wooden shape-sorter in a form of a clock with 12 uniquely shaped slots and 18 wooden pieces of which 12 corresponded to the slots and six were extra, and a clear plastic jar containing the pieces. The objective of the task was to find and put correct pieces into the slots. The child was asked to play with these toys by himself/herself. In pilot work this task was shown to be challenging but achievable for most 3-year old children, which is precisely the situation that can elicit persistence. The mother was seated away from the child and was asked not to interact with or help the child.

Persistence was scored as time (in minutes) the child spent trying to put the puzzle together (non-task oriented activities such as using pieces as building blocks or playing with the hands of the clock were not counted as persistence). Inter-coder reliability for the duration of behavior based on 25% of the videotapes was $r = .96, p < .001$. In prior work with this sample, persistence scores predicted children's subsequent cognitive-linguistic abilities during the transition to kindergarten over and above children's initial level of cognitive skills (Author citation).

A second measure of child persistence was obtained by rating child behavior during the treasure game described above. Trained coders used a 5-point coding system (1 = off task; 5 = highly persistent) which reflects the extent to which a child was engaged in the game and tried to complete the task, including expression of interest in the task, initiation of strategies, continuous attempts to find a correct way and to roll the die for a color needed, and insistence on continuing the task. Inter-rater reliability on this rating scale was calculated using intra-class correlation coefficient (ICC) (Winer, 1971) based on 25% of the interactions, $r = .77, p < .01$. *Child persistence* composite was created by standardizing and averaging scores from these two tasks. The correlation between the two indices of child persistence was $r = .21, p < .01$.

Covariates—To account for mother and child characteristics as they may relate to study variables, maternal race, child gender, temperament (attention focusing, effortful control skills), and cognitive skills were examined as potential covariates. Child *attention focusing* and *effortful control skills* were assessed using the Child Behavior Questionnaire Short Form, a 94 item measure of child temperament (CBQ; Rothbart, Ahadi, Hershey, & Fisher, 2001), completed by the mothers. Mothers rated their child's reactions to different situations using a 7-point Likert scale ranging from 1 (extremely untrue of your child) to 7 (extremely true of your child). *Attention focusing* and *effortful control* subscales represent averages of 6 (Cronbach's $\alpha = .64$) and 12 (Cronbach's $\alpha = .75$) individual items respectively. *Child cognitive skills* were measured through the Peabody Picture Vocabulary Test-III (PPVT, Dunn & Dunn, 1997), a nationally standardized measure of receptive vocabulary. The standard scores were used in the analysis.

Results

Descriptive data for study variables are shown in Table 1. The analysis of missing data indicated that the overall missingness was minimal ($< 2\%$) and was estimated using full information maximum likelihood techniques in AMOS. Correlations were calculated among study measures and mother and child characteristics to identify potential covariates. Maternal race and child cognitive skills were significantly related to most study variables and were included in primary analysis as covariates. Child gender and temperamental characteristics did not correlate with any of the study variables and thus were not included. Zero-order correlations among study variables are presented in Table 2. Consistent with our hypothesis, family social status was positively related to maternal values of self-direction ($r = .41, p < .001$). Moreover, family social status was positively and significantly related to maternal cognitive stimulation ($r = .36, p < .001$) and emotional support ($r = .39, p < .001$),

and less strongly, but significantly, to child persistence in challenging tasks ($r = .18, p < .01$).

Path analysis mediation models with latent variables were conducted using AMOS 18 to test the hypotheses. Maternal cognitive stimulation and emotional support were estimated as latent variables with three indicators each as described earlier and their residuals were allowed to covary to account for their non-independence. Other variables were entered as observed because there was a non-sufficient number of indicators (i.e., less than three) to identify them as latent constructs (Kenny, 1979; Kline, 2005). First, a full path analysis model that estimated direct and indirect effects among study variables as presented in Figure 1 and included maternal race and child cognitive skills as covariates was fitted to the data. This model had an adequate fit (RMSEA= .08; CFI= .92; $\chi^2 = 66.2, df = 30, p = .000$), and indicated the non-significance of direct effects between predictor variables – family social status, maternal values of self-direction, cognitive stimulation, and race – and child persistence. The reduced model that excluded these non-significant direct effects then was fitted to the data. The results of the reduced model are displayed in Figure 2. This model did not significantly differ from the full model ($\chi^2 = 68.5, df = 34, p = .000$), but was more parsimonious and had better fit indices (RMSEA= .07; CFI= .93).

As was hypothesized, family social status was positively and significantly related to maternal values of self-direction. Both social status and maternal values were significantly and directly related to maternal cognitive stimulation and emotional support after accounting for maternal race. The standardized indirect effects of social status through maternal values were .10 ($p = .003$, confidence interval [CI] = .05-.19) onto cognitive stimulation and .09 ($p = .004$, CI= .04-.16) onto emotional support. Thus, the second hypothesis was partially supported insofar maternal values mediated the relations between family social status and parenting practices in addition to the direct links between family social status and parenting practices.

Of the estimated direct paths predicting child persistence and after accounting for child cognitive skills, only the path from maternal emotional support was significant. Contrary to our hypothesis, cognitive stimulation was not significantly related to child persistence. The direct paths from family social status and maternal values to child persistence were also non-significant. The standardized indirect effects from both family social status and maternal values to child persistence through emotional support were significant (.21, $p = .008$, CI= .10-.23; and .12, $p = .005$; CI= .04-.15 respectively). Thus, our third hypothesis regarding the mediational role of parenting between family social status and maternal values and child persistence was supported for emotional support but not cognitive stimulation.

Discussion

The present study was designed to examine family factors contributing to child persistence prior to the point of school entry, specifically family social status, maternal values for self-direction in their children, maternal cognitive stimulation, and maternal emotional support. As we expected, family social status was related to maternal values and to the quality of parenting, in that mothers from higher status families valued self-direction in their children

more than did mothers of lower status families and were more cognitively stimulating and emotionally supportive during interactions with their children. As suggested elsewhere (e.g., McLoyd, 1990) parents from higher status families tend to have more time and psychological and material resources they can supply to their children and this may partially explain the school readiness gap between children from higher and lower social status families. Our study indicates another important factor that may contribute to this gap: parental values for self-direction in their children. Our findings support the notion of Kohn and his colleagues (Kohn, 1979; Kohn et al., 1986), who argued that due to the nature of their daily working environments, parents of higher social status come to value self-direction over conformity in their children whereas parents of lower social status come to value conformity over self-direction, regardless of nationality, religion, or type of social structure in their country. In our sample, the relation between social status and values was independent of ethnic background.

We also found that family social status was both directly and indirectly, through maternal values, related to parenting practices. Mothers of higher social status were more likely to provide more cognitive stimulation and emotional support to their children. Moreover, the direct links between maternal values and parenting practices suggest that mothers of any social status who place a high value on self-direction tend to be more supportive of their children during a challenging task. This finding indicates that there are important variations in values of self-direction not only between mothers of higher and lower social status, but also among mothers of similar social status. Further research is needed to add to our understanding of the development of parental beliefs and values because they provide the framework for parental behavior; attempts to change parents' behavior with their children could benefit from an increased focus on the underlying values parents hold for their children.

A major contribution of the present study to the current literature is the finding that children of mothers of higher social status and who value self-direction are more persistent in challenging activities. Additionally, we found that maternal emotional support mediates these relations. Consistent with limited evidence available on the relations of maternal cognitive stimulation and emotional support in preschool age (Young & Hauser-Cram, 2006), we found that only emotional support was a significant predictor of child persistence. Perhaps children at this young age rely on maternal emotions, not the quality of information that mother provides, as an indicator that an activity is worth continuing. Prior research studies that have highlighted cognitive support as a significant aspect of children's motivational development were conducted mainly with school-age children (Gottfried, 1985; Gottfried et al., 2006; Grolnick & Ryan, 1989). For young preschoolers, it may be the case that motivational development begins at the emotional level whereas cognitive aspects of motivation become important later in childhood. Further research is warranted to examine the age at which parental cognitive stimulation begins to foster motivation in children.

Due to the limitations of its cross-sectional design, the present study does not provide information about the direction of effects. It is possible that children appropriate their mothers' values for self-direction and begin to act in accord with these values. It is also possible that mothers value and support the characteristics their children express, such as

persistence and self-determination. According to Vygotsky (1935/1978), children tend to internalize their parents' and their culture's values and eventually use them as a guide for their independent functioning. At the same time, the dynamic nature of Vygotsky's theory suggests that parents appreciate their children's characteristics and begin to value and support them. From this theoretical perspective, both processes are likely to take place in a transactional fashion; however, a longitudinal design would be required to examine these relations. One of the main points of the present report is that the associations between maternal values of self-direction and child persistence become evident as early as 3 years of age and that maternal emotional support mediates this link.

This study makes several important contributions to the field of child development. First, it addresses the issue of development of motivation in early childhood, an area that has been understudied in current literature but remains critical to understanding of children's subsequent academic achievement. Children who are interested in learning and are willing to persist through challenging tasks are likely to be successful in school. Research has shown that children vary in their motivational dispositions by the time they reach kindergarten (Turner & Johnson, 2003), but little work has been done to identify the precursors to motivation prior to school entry (for exceptions, see Dweck, 2000; Kelley, Brownell, & Campbell, 2000). Development of process components of motivation, such as persistence, need to be examined more thoroughly during the preschool age. In this study we also examined several child characteristics, such as attention focus, effortful control, and cognitive skills, as potential covariates to child persistence. Temperamental characteristics were not related to persistence whereas cognitive skills were. We also found that both distal factors, such as family social status, and more proximal factors, such as maternal values and behaviors, were predictors of children's levels of motivation. The study had a large and diverse sample and utilized observations and parent report measures that minimized the problem of shared method variance.

We also acknowledge limitations of the present report. Factors predicting preschoolers' level of persistence were examined only cross-sectionally. It remains a possibility that persistent children elicit more parental support and that parents of persistent and independent children come to value these traits because their children express them. It will be important in future research to trace the development of persistence longitudinally. Also, the trajectories of motivational development over the preschool and elementary school years are yet to be examined. As no information was available on the families that did not respond to the call to participate in this research project, our results are subject to self-selected bias. Lastly, the present study included only mothers, whereas fathers' parenting behaviors and values are known to vary from those of mothers (Parke, 2002) and may contribute differently to the development of children's motivation, as has been shown previously with other child outcomes (NICHD ECCRN, 2008).

In sum, the present study provides evidence that family social status is related to maternal values of self-direction and to quality of maternal parenting, which in turn are associated with child persistence at preschool age though maternal emotional support. The potential importance of persistence at the preschool years to subsequent achievement motivation and school success remains to be examined, but taking into account that persistence and

motivation play a role in academic success in later years, it is likely that persistent children can function more effectively during the transition to school. One reason that children from lower social status families are at a disadvantage at school entry may be that they have not been encouraged to be persistent. Family educators and other professionals working with families of young children may have limited ability to influence family social status but may be able to inform parents about the importance of self-direction and provision of emotional support to young children during challenging activities. If the distal factors of young children's lives, such as family social status, cannot be altered, perhaps more proximal factors that link them to child outcomes can be. Thus, focusing on parental values of self-direction and provision of support during challenging tasks may help to reduce the gap in school success between children from low and higher social status families.

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Figure 1.
The Hypothesized Model of the Relations among Family Social Status, Maternal Values, and Practices and Child Persistence

Figure 2.

The Trimmed Model of the Relations between Family Social Status, Maternal Values, and Practices and Child Persistence

Note: * $p < .05$; *** $p < .001$

Table 1

Descriptive Statistics for Study Variables

	M	SD	Min-Max
Family Social Status	45.18	11.90	14.00-66.00
Maternal Values of Self-Direction	27.94	2.76	20.00-33.00
Maternal Cognitive Stimulation			
Metacognitive information	3.47	1.33	1.00-5.00
Cognitive information	3.48	.63	2.00-5.00
Mental state language	.53	.56	0.00-3.35
Maternal Emotional Support			
Emotional responsiveness	3.81	.93	2.00-5.00
Intrusiveness	3.15	.99	1.00-5.00
Negativity	1.65	.87	1.00-5.00
Child Persistence			
Solitary puzzle task	4.05	.83	2.00-5.00
Mother-child interaction task	3.08	1.55	0.00-5.00
PPVT standard score	99.09	14.77	57.0-133.0

Table 2

Zero-Order Correlations among Study Variables

Variable	1	2	3	4	5	6
1. Maternal Race	--					
2. PPVT Standard Score	.30***	--				
3. Family Social Status	.29***	.30***	--			
4. Maternal Values of Self-Direction	.30***	.22***	.41***	--		
5. Maternal Cognitive Stimulation	.41***	.31***	.36***	.34***	--	
6. Maternal Emotional Support	.33***	.37***	.39***	.35***	.52***	--
7. Child Persistence	.11	.32***	.18**	.21***	.24***	.36***

Note. Maternal Race is coded as 0 (Non-White) and 1 (White);

PPVT = the Peabody Picture Vocabulary Test;

**
 $p < .01$,

 $p < .001$.